

February 2025 Newsletter



Operated by PACE (Pacific Asian Consortium in Employment)

ProcureLA Accelerator Program

The poster for the 'Accelerator for Small Business 2025 Webinar - 6 Modules' features a dark blue background with white and yellow text. It lists six modules with their dates and times: 1. Navigating the City of Los Angeles Government Structure & Contracting Opportunities (JAN 21, 1:00 pm - 3:00 pm); 2. Unlocking Procurement Opportunities with the City of LA's RAMPLA Portal (JAN 28, 1:00 pm - 3:00 pm); 3. Introduction to City of LA Certifications for Small Businesses (FEB 4, 1:00 pm - 3:00 pm); 4. Crafting Marketing Strategy to City of LA Dept & Prime Contractors (FEB 11, 1:00 pm - 3:00 pm); 5. Mastering Bid Proposals: Key Strategies for RFP Submissions (FEB 18, 1:00 pm - 3:00 pm); 6. Navigating Post-Bid Success: Key Steps After Winning a Contract (FEB 25, 1:00 pm - 3:00 pm). It includes a QR code to scan, a 'Register Here' link (tinyurl.com/bdtxundz), and contact information for Procure LA.

If you missed the training, you may watch our webinar recordings:

- Module 1: Navigating the city of Los Angeles government structure & contracting opportunities
- Module 2: Unlocking procurement opportunities with the city of LA's RAMPLA Portal
- Module 3: Introduction to the City of LA Certifications for Small Businesses
- Module 4: Crafting Marketing Strategy to the city of Los Angeles department & Prime Contractors
- Module 5: Mastering Bid Proposals – Key Strategies for RFP Submissions
- Module 6: Navigating Post-Bid Success: Key Steps after Winning a Contract

[Watch Previous Webinar Sessions](#)

NEED HELP? ProcureLA has Open Office Hours
Open Office Hours every Friday from 9:00 AM to 2:00 PM PT
Location: 1055 Wilshire Blvd #1520, Los Angeles, CA 90017
Or email us at procurela@pacela.org!

NEW OPPORTUNITIES

Click the bold title to access the details.

City of LA Sanitation Bureau, PW
Citywide community compost and urban gardening education program
[Opportunity Details](#)

City of LA Rec & Park Integrated Pest management Program Update
[Opportunity Details](#)

City of LA Department Water & Power
City of Los Angeles Transmission Corridors to Access Renewable Energy Resources
[Opportunity Details](#)

City of LA Information Tech Agency
Media Professional Services
[Opportunity Details](#)

City of LA Rec & Park Video and/or Audio System Installation/Retrofit,
[Opportunity Details](#)

City of LA PW CITYWIDE GRAFFITI REMOVAL SERVICES
[Opportunity Details](#)

City of LA Housing Authority
Communication & marketing for HUD VASH program (Repost)
[Opportunity Details](#)

LA County Probation Department
Security Guard Service
[LA County Solicitations](#)

City of LA World Airport Palm and Tree Trimming Services (Commodity)

City of LA World Airport Palm and Tree Trimming Services (Commodity)

LAUSD
Insurance Brokerage Services Providers
RFQ 2000003946

LAUSD
Transportation Services for LA's Best (After School Program)
IFB 2000003941

City of Norwalk
Independence Day Firework Services
[PlanetBids Vendor Portal](#)

LA County Office of Education
Moving Services
[PlanetBids Vendor Portal](#)

City of Inglewood PW
As-Needed Asphalt and Concrete Paving in City of Inglewood
[PlanetBids Vendor Portal](#)

California Highway Patrol
Flooring Maintenance Services- Altadena Area Office
[Tender Document](#)

California State Polytechnic University
Housing Demolition project
[Tender Document](#)

City of Pico Rivera
Janitorial Services
[PlanetBids Vendor Portal](#)

City of Rosemead
Entertainment Services for 4th of July 2025
[PlanetBids Vendor Portal](#)

City of Burbank
VISIT BURBANK SOCIAL MEDIA MANAGER / CONTENT CREATOR
[PlanetBids Vendor Portal](#)

City of Santa Monica
Film Permit Coordination, Permit Process Improvement, Marketing/Outreach, Notification, Monitoring, and Complaint Referral Services
[Tender Document](#)

Sub-Contract Opportunities with Prime

We often get calls from PRIME contractors looking for subcontractors. We compiled this list to help showcase bidding opportunities. Learn more about our process and see the full list of opportunities by clicking the button below.

Doing Business with Prime Contractors

TC Construction Company
Storm Drain Group 763

Coffman Specialties, Inc.
Storm Drain Group 763

J.F. Shea Construction, Inc.
PROGRESSIVE DESIGN-BUILD SERVICES FOR THE CITY OF RIALTO SUPPLEMENTAL RECYCLED WATER SUPPLY PROJECT NO. EN25022.01

Ahrens Mechanical
Storm Drain Group 763, K-25-2378-DBB-3 Owner - City of San Diego

Montano Pipeline
Storm Drain Group 763

Aldridge Electric, Inc.
NEW BID DATE On-Call Electrical Construction, Long Beach, CA

RaPiD General Engineering
Madden Creek Water System Improvement Project Phase 3 | Tahoe City Public Utility District

Orion Construction Corporation
Progressive Design-Build Services for the City of Rialto Supplemental Recycled Water Supply

Inland Empire Utilities Agency
Request for Proposals to Provide Progressive Design-Build Service for the City of Rialto Supplemental Recycled Water Supply

RTA Construction, Inc.
City of Dorris, CA Water Treatment Plant Improvements Project

Granite Construction
Caltrans 07-369704, Hwy 118 in Ventura County

OHLA USA
Caltrans Contract No. 07-353204

MMC, Inc.
Dominguez Pump Station

Ames Construction, Inc.
Bradley Bridge Over Salt Creek, CIP No. 13-04uction, Inc.

Ames Construction, Inc.
Bradley Bridge Over Salt Creek, CIP No. 13-04 | City of Menifee

Griffith Company
March 18, 2025, at 2:00 PM PT Bid Project: Bradley Bridge Over Salt Creek, CIP No. 13-04

Montano Pipeline
Jamacha Lomita Storm Drain

J.W. Fowler Co.
Jamacha Lomita Storm Drain

SEMA Construction, Inc.
Jamacha Lomita Storm Drain

TC Construction Company, Inc.
Jamacha Lomita Storm Drain

Webinars & Events

2025 PROCUREMENT SERIES
CONTRACTING & PROCUREMENT BY THE STATE OF CALIFORNIA

- SB (Small Business)
- DVBE (Disabled Veteran Business Enterprise)
- Contracting & Procurement Training

The Topics covered: (4 X 60 mins)
 This series is designed to equip small business owners with the knowledge, skills, and resources needed to succeed in government contracting and procurement opportunities with the State of California.

Session 1
 Jan 22 (Wed), 2025
 10:00-11:00 am (by Zoom)

How to do Business with the State of California
 We'll dive into the details of contracting with the Golden State to get valuable information on how to get certified

Session 2
 Jan 29 (Wed), 2025
 10:00 am - 12:00 pm (In-Person)

Becoming a Certified Small Business or DVBE
 Small Business (SB) certification & Disabled Veteran Business Enterprise (DVBE) certification to open door to exclusive benefits

Session 3
 Feb 5 (Wed), 2025
 10:00-11:00 am (by Zoom)

I'm Certified, Now What?
 It's time to pursue contract opportunities with California State government. How to identify the agencies that need your products or services

Session 4
 May 7 (Wed), 2025
 10:00-11:00 am (by Zoom)

Looking for Procurement Opportunities
 How to Utilize Government and other Procurement Websites and Databases. Find supplier relationships and capital needs

Register (In-Person)
tinyurl.com/nmab72re

Register (Zoom)
tinyurl.com/2u89arzo

CONTACT
 Cristina Espiritu, Procurement Manager
 (949) 228-6073 | CEspiritu@pacela.org

PACE (Pacific Asian Consortium in Employment) is the Minority Business Development Agency (MBDA) Business Center in Los Angeles. PACE is also a partner of the California Department of Industrial Relations. We are a part of the national network of over 50 MBDA Business Centers funded by the U.S. Department of Commerce - Minority Business Development Agency. These workshops are brought to you through this program.

DGS Session 4: Looking for Procurement Opportunities
 Wed., May 7, 10 -11am PT (by Zoom)
[Register Here](#)

50 YEARS | **PACE** Pacific Asian Consortium in Employment | **Caltrans**

PROCUREMENT WEBINAR SERIES
 4 SESSIONS (60 MINS)
MASTERCLASS

COMPREHENSIVE GUIDE TO WORK WITH CALTRANS

Session 1
 Introduction to Caltrans Procurement Program
 Mar 4 (Tue) 12:00 Pm

Session 2
 Obtaining Certifications
 Mar 11 (Tue) 12:00 Pm

Session 3
 Working on Bid Proposals
 Mar 18 (Tue) 12:00 Pm

Session 4
 Access to Capital Funding to Fuel your Liftoff
 Mar 25 (Tue) 12:00 Pm

This masterclass series is designed to equip small business owners with the knowledge, skills, and resources needed to succeed in government contracting and procurement opportunities with Caltrans. Participants will gain insights into the procurement process, learn how to create effective capability statements, identify procurement opportunities, understand certifications, and access capital for procurement initiatives.

Register Here
tinyurl.com/yctyj6j

PROCUREMENT MASTERCLASS

pacelabdc.org/contract | 213-989-3153 | 1055 Wilshire Blvd., #900 B.L.A. CA 90017

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Procurement Masterclass: Comprehensive Guide to Work with Caltrans
 Tues., March 4 to 25, 12 -1pm PT (by Zoom)
[Register Here](#)



MetroConnect: How to Do Business with Metro Workshop
 Tues., March 11, 9:30am - 12pm PT
Location: Metro Headquarters Building, One Gateway Plaza, 3rd Floor Boardroom, Los Angeles, CA 90012
[Register Here](#)



88 Cities Summit 2025: The Power of Collaboration
 Wed., March 19, 8am - 4pm PT
Location: Torrance Cultural Arts Center
[Register Here](#)

HEATHER HUI
 COUNCILWOMAN

SMALL BUSINESS INFORMATION SESSION
MARCH 27, 2025
6 PM TO 8 PM

MICHELLE & BARACK OBAMA SPORTS COMPLEX
 5001 OBAMA BLVD, LOS ANGELES, CA 90016

OFFICE OF PROCUREMENT
 CITY OF LOS ANGELES

ProcureLA

City of Los Angeles Economic & Workforce Development Department

FOR MORE INFO CALL:
(323) 276-4917

www.councildistrict10.lacity.gov

LEARN ABOUT
 Learn how to best prepare your businesses for major upcoming sporting events, including the World Cup, Superbowl, and 2028 Olympics. Attendees will be able to interact with city staff to understand what types of contracting opportunities could be available, and how to qualify to bid on these and other city contracts.

FREE FOR ALL

Small Business Information Session
 Thurs., March 27, 6 - 8pm PT (In-Person)
Location: Michelle & Barack Obama Sports Complex 5001 Obama Blvd., LA, CA 90016
No Registration Needed

Register Today! ACCESSC Small Business Summit '25 Speakers

<p>Panel Envisioning LA County Small Business Recovery and Resiliency</p> <p>+ Contract Readiness Workshop: USC and Other Opportunities</p> <p>SCCE</p>	<p>Panel Best Practices as a Driver of Resilience and Excellence</p> <p>+ Networking: Over 20 Business Resource Partners</p>	<p>Panel Sustainable Business Financing for Capacity Growth</p>
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March 20 8:30am-Noon Free

ACCESSC Small Business Summit '25
 Thurs., March 20, 8:30am - 2pm PT
Location: 3607 Trousdale Pkwy, Los Angeles, CA
Register Here

CONSTRUCTION/DESIGN-BUILD MATOC MEET THE PRIMES



Construction/Design-Build MATOC Meet the Primes

Friday, March 21, 9am - 12pm PT

Los Angeles Southwest College

1600 W Imperial Highway, Los Angeles, CA 90047

[Register Here](#)

PACE E-Library

Did you miss a webinar?

No worries. You can click to watch our previous webinars!

[PACE E-Library](#)

ProcureLA, a new program launched by Mayor Bass and the City of Los Angeles Economic and Workforce Development Department (EWDD), provides free resources to help small businesses secure contracts and is operated by PACE (Pacific Asian Consortium in Employment).

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YEARS

pace

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Consortium
in Employment

PACE | 1055 Wilshire Blvd. Suite 1475 | Los Angeles, CA 90017 US

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